



CLIENT QUESTIONNAIRE – MANAGED ACCOUNT ADDENDUM

Primary Contact	
Name:	
SSN or Tax ID:	Phone:
E-mail Address:	

Spouse/Partner Information (if applicable)	
Name:	
SSN or Tax ID:	Phone (if different):
E-mail Address:	

Beneficiary Information (if applicable)			
<u>Name & Address</u>	<u>SSN</u>	<u>DOB</u>	<u>Relationship</u>

Managed Account Information						
Account Type*	Account Owner	Institution	Account Number	Approximate Value*	Account Purpose*	To Be Managed By CWM? (yes/no)
<i>Example ROTH IRA</i>	<i>Jim Smith</i>	<i>ABC Broker 1234 Money Ave. Golden, NY 12345</i>	<i>111-11-55555</i>	<i>\$350,000</i>	<i>Retirement</i>	

Instructions:

Account Type – 401k, 403b, Money Market, CD, IRA, Roth IRA, Taxable Brokerage, Pension, etc.

Approximate Value - +/- \$1,000

Account Purpose – retirement, emergency fund, educational funding, house purchase savings, etc.

Account Goals and Requirements

Time Horizon

When do you expect to begin withdrawing money from your investment account(s)?

Once you begin withdrawing money from your investment account, how long do you expect the withdrawals to last?

Cash Requirements

When you begin to take distributions how much do you need, and how often?

Typically CWM will keep 3 to 6 months of distributions in cash in the account. If you require additional cash to be available please state how much:

Tax Considerations

SKIP IF YOUR ONLY INVESTMENT ACCOUNT IS AN IRA

What is your marginal tax rate? If you do not know please indicate what your Adjusted Gross Income (AGI) was from last year (see IRS form 1040 line 38, 1040A line 21, or 1040EZ line 4):

Investment Experience:

Have you ever invested in any of the following? (check all that apply)

- Individual Stocks
- Individual Bonds
- Mutual Funds
- ETF's
- Futures Contracts
- Options
- Gold Bullion or Coins
- Annuity Contracts
- Real Estate (direct purchase of property)
- Private Placements in REIT's or Oil & Gas ventures

Document List

The following is a list of documents necessary to complete the financial planning process. Some of the documents in the list may not apply. Please be sure to bring all of the documents (or a copy) to your financial planning meeting. If you do not have these documents, please call your insurance agent, broker, tax accountant, or attorney as appropriate to obtain them.

Required Documents (if applicable):

- ___ Bank account statement(s) (last two months)
- ___ Certificate of Deposit (CD) statement(s) (most recent)
- ___ Money market account statement (most recent month or quarter)
- ___ Brokerage account statement(s) (most recent quarter, or online screen shot)
- ___ IRA account statement(s) (most recent quarter, or whole year if you are drawing on it)
- ___ 401k account statement(s) (most recent quarter, or online screen shot)
- ___ 401k Summary Plan Description
- ___ Pension plan statement(s) (most recent quarter)
- ___ Pension plan Summary Plan Description
- ___ Annuity contract(s)
- ___ Trust document(s)
- ___ Investment advisor contract(s)
- ___ 529 plan statement (last month or quarter)
- ___ Pay statement from employment (recent)
- ___ Last year's K-1 from partnerships or business
- ___ Last year's 1040, and state tax form
- ___ Home mortgage annual summary statement (last year)
- ___ Credit card statement (only if you carry a balance) (most recent)
- ___ Car loan statement
- ___ Student loan statement